

CURRICULUM

Core Courses (Four/Semester)

Semester I							
Sl No.	Category	Course Code	Course Name	Conduct Hours			Credits
				L	T	P	
Theory							
1	Core	MBA 101	Managerial Economics	4	0	0	4
2	Core	MBA 102	Financial Reporting, Statement & Analysis	4	0	0	4
3	Core	MBA 103	Management Theory & OB	4	0	0	4
4	Core	MBA 104	Business Environment Ethics & Law	4	0	0	4
5	Core	MBA 105	Business Statistics & Quantitative Techniques	4	0	0	4
6	Core	MBA 106	Corporate Communications	2	0	0	2
	Total Theory			22	0	0	22
Practical/ Training							
1	Practical	MBA 191	Advanced Excel, SPSS & R Lab	0	0	4	2
	Total Practical/ Training			0	0	4	2
Total Credit of Semester I				22	0	4	24

Semester II							
Sl No.	Category	Course Code	Course Name	Conduct Hours			Credits
				L	T	P	
Theory							
1	Core	MBA 201	Marketing Management	4	0	0	4
2	Core	MBA 202	Operations & Supply Chain Management	4	0	0	4
3	Core	MBA 203	Human Resource Management	4	0	0	4
4	Core	MBA 204	Business Research Methods	2	0	0	2
5	Core	MBA 205	Financial and Cost Management	4	0	0	4
6	Core	MBA 206	Business Analytics & Information System	3	0	2	4
7	Core	MBA 207	Operations Research	4	0	0	4
	Total Theory			25	0	2	26
Practical/ Training							
1	Practical	MBA 291	Personality Development Lab	0	0	4	2

2	Practical	MBA 292	BRM Project	0	0	4	2
	Total Practical/ Training			0	0	8	4
Total Credit of Semester II				25	0	10	30

Summer Internship =6 Credits

Semester III							
Sl No.	Category	Course Code	Course Name	Conduct Hours			Credits
				L	T	P	
Theory							
1	Core	MBA 301	Strategic Management	2	0	0	2
2	Elective (Major)	MBA -MM/HR/BA/FM-302	Major -1	4	0	0	4
3	Elective (Major)	MBA -MM/HR/BA/FM-303	Major -2	4	0	0	4
4	Elective (Major)	MBA -MM/HR/BA/FM-304	Major -3	4	0	0	4
5	Elective (Major)	MBA -MM/HR/BA/FM-305	Major -4	4	0	0	4
6	Elective (Minor)	MBA-MM/FM/HR/HA/PM 302/BA 304	Minor-1	4	0	0	4
7	Elective (Minor)	MBA-MM/FM/HR/HA/PM 303/BA 305	Minor-2	4	0	0	4
	Total Theory			26	0	0	26
Practical/ Training							
1	Project	MBA 381	Summer Internship	0	0	0	6
	Total Practical/ Training			0	0	0	6
Total Credit of Semester III				0	0	0	32

Semester IV							
Sl No.	Category	Course Code	Course Name	Conduct Hours			Credits
				L	T	P	
Theory							
1	Core	MBA 401	Entrepreneurship Development	2	0	0	2
2	Elective (Major)	MBA -MM/HR/BA/FM-402	Major -1	4	0	0	4
3	Elective (Major)	MBA -MM/HR/BA/FM-403	Major -2	4	0	0	4
4	Elective (Major)	MBA -MM/HR/BA/FM-404	Major -3	4	0	0	4
5	Elective	MBA -MM/HR/BA/FM-	Major -4	4	0	0	4

	(Major)	405					
6	Elective (Minor)	MBA-MM/HR/BA/HA/PM402, FM-403	Minor-1	4	0	0	4
7	Elective (Minor)	MBA-MM/BA/HR 404/FM 405/HA/PM-403	Minor-2	4	0	0	4
<i>Total Theory</i>				26	0	0	26
Practical/ Training							
1	Viva	MBA 481	Grand Viva	0	0	0	0
<i>Total Practical/ Training</i>				0	0	0	0
Total Credit of Semester IV				0	0	0	26

FIRST SEMESTER

SL NO	COURSE CODE	COURSE NAME
1	MBA 101	Managerial Economics
2	MBA 102	Financial Reporting, Statement & Analysis
3	MBA 103	Management Theory & OB
4	MBA 104	Business Environment Ethics & Law
5	MBA 105	Business Statistics & Quantitative Techniques
6	MBA 106	Corporate Communications
7	MBA 191	Advanced Excel, SPSS & R Lab

SECOND SEMESTER

SL NO	COURSE CODE	COURSE NAME
1	MBA 201	Marketing Management
2	MBA 202	Operations & Supply Chain Management
3	MBA 203	Human Resource Management
4	MBA 204	Business Research Methods
5	MBA 205	Financial and Cost Management
6	MBA 206	Business Analytics & Information System
7	MBA 207	Operations Research
8	MBA 291	Personality Development Lab
9	MBA 292	BRM Project

****The Major Functional areas will be same as chosen in the 3rd Semester.**

Elective Papers for Third Semester

Functional Specialization (3rd Semester) - MAJOR

MARKETING		BUSINESSANALYTICS	
CODE	COURSE NAME	CODE	COURSE NAME

MBA-MM 302	INTEGRATED MARKETING COMMUNICATION	MBA-BA302	ARTIFICIAL INTELLIGENCE AND MACHINE LEARNING
MBA-MM 303	SALES & DISTRIBUTION MANAGEMENT	MBA-BA 303	INTRODUCTION TO DATASCIENCE
MBA-MM 304	RETAIL MANAGEMENT	MBA-BA 304	IOT AND CLOUD COMPUTING
MBA-MM 305	MARKETING RESEARCH	MBA-BA 305	DATABASE MANAGEMENT SYSTEM

FINANCE		HUMANRESOURCE	
CODE	COURSE NAME	CODE	COURSE NAME
MBA-FM 302	CORPORATE FINANCE	MBA-HR 302	HUMAN RESOURCE PLANNING, RECRUITMENT & SELECTION
MBA-FM 303	SECURITY ANALYSIS AND PORTFOLIO MANAGEMENT	MBA-HR 303	INDUSTRIAL RELATIONS AND LABOUR LAWS
MBA-FM 304	TAXATION	MBA-HR 304	LEARNING AND DEVELOPMENT
MBA-FM 305	MERGERS AND ACQUISITIONS	MBA-HR 305	PERFORMANCE & COMPENSATION MANAGEMENT

****The Minor Functional areas will be same as chosen in the 3rdSemester.**

Elective Papers for Third Semester

Functional Specialization (3rdSemester)- MINOR

MARKETING		BUSINESS ANALYTICS	
CODE	COURSE NAME	CODE	COURSE NAME
MBA-MM 302	INTEGRATED MARKETING COMMUNICATION	MBA-BA 304	IOT AND CLOUD COMPUTING
MBA-MM 303	SALES AND DISTRIBUTION MANAGEMENT	MBA-BA 305	DATABASE MANAGEMENT SYSTEM

FINANCE		HUMAN RESOURCE	
CODE	COURSE NAME	CODE	COURSE NAME
MBA-FM 302	CORPORATE FINANCE	MBA-HR 302	HUMAN RESOURCE PLANNING, RECRUITMENT & SELECTION
MBA-FM 303	SECURITY ANALYSIS AND PORTFOLIO MANAGEMENT	MBA-HR 304	LEARNING AND DEVELOPMENT

HOSPITAL ADMINISTRATION		PHARMACEUTICALMANAGEMENT	
CODE	COURSE NAME	CODE	COURSE NAME
MBA-HA 302	BASICS OF HOSPITAL MANAGEMENT	MBA-PM 302	INTRODUCTION TO PHARMACEUTICALS MANAGEMENT
MBA-HA 303	LEGAL ASPECTS OF HEALTH CARE MANAGEMENT	MBA-PM 303	MARKETING OF PHARMACEUTICAL PRODUCTS AND BRAND MANAGEMENT

Elective Papers for Fourth Semester

****The Major Functional areas will be same as chosen in the 4thSemester.**

Functional Specialization (4thSemester)-MAJOR

MARKETING		BUSINESS ANALYTICS	
CODE	COURSE NAME	CODE	COURSE NAME
MBA-MM 402	SERVICE MARKETING AND CRM	MBA-BA 402	DATA ANALYTICS USING BIG DATA
MBA-MM 403	RURAL AND AGRI MARKETING	MBA-BA 403	MULTIVARIATE DATA ANALYSIS
MBA-MM 404	DIGITAL MARKETING AND E-BUSINESS	MBA-BA 404	DATA VISUALISATION USING BI TOOLS
MBA-MM 405	CONSUMER BEHAVIOUR	MBA-BA 405	BUSINESS FORECASTING USING TIME SERIES ANALYSIS

FINANCE		HUMAN RESOURCE	
CODE	COURSE NAME	CODE	COURSE NAME
MBA-FM 402	FINANCIAL DERIVATIVES AND RISK MANAGEMENT	MBA-HR 402	STRATEGIC HRM
MBA-FM 403	MANAGING FINANCIAL INSTITUTIONS, MARKET AND BANKING SERVICES	MBA-HR 403	HUMAN RESOURCE ACCOUNTING AND AUDIT
MBA-FM 404	INTERNATIONAL FINANCE	MBA-HR 404	ORGANISATIONAL CHANGE AND DEVELOPMENT
MBA-FM 405	FINANCIAL MODELLING WITH EXCEL	MBA-HR 405	HR ANALYTICS

Elective Papers for Fourth Semester

****The Minor Functional areas will be same as chosen in the 4th Semester.**

Functional Specialization (4th Semester) - MINOR

MARKETING		BUSINESS ANALYTICS	
CODE	COURSE NAME	CODE	COURSE NAME
MBA-MM 402	SERVICE MARKETING AND CRM	MBA-BA 402	DATA ANALYTICS USING BIG DATA
MBA-MM 404	DIGITAL MARKETING E-BUSINESS	MBA-BA 404	DATA VISUALISATION USING BI TOOLS

FINANCE		HUMAN RESOURCE	
CODE	COURSE NAME	CODE	COURSE NAME
MBA-FM 403	MANAGING FINANCIAL INSTITUTIONS, MARKET AND BANKING SERVICES	MBA-HR 402	STRATEGIC HRM
MBA-FM 405	FINANCIAL MODELLING WITH EXCEL	MBA-HR 404	ORGANISATIONAL CHANGE AND DEVELOPMENT

HOSPITAL ADMINISTRATION		PHARMACEUTICAL MANAGEMENT	
CODE	COURSE NAME	CODE	COURSE NAME
MBA-HA 402	QUALITY ASSURANCE IN HOSPITAL SECTOR	MBA-PM 402	PHARMACEUTICAL LOGISTICS AND SUPPLY CHAIN MANAGEMENT
MBA-HA 403	PATIENT CARE AND MEDICAL RECORD MANAGEMENT	MBA-PM 403	ETHICAL, REGULATORY AND QUALITY ISSUES IN PHARMACEUTICAL INDUSTRY